

Medication Services Group

Compliance. Convenience. Confidentiality.



ALLSCRIPTS™
Inform. Connect. Transform.

Allscripts Healthcare Solutions Corporate Overview

Allscripts is the leading provider of clinical software, connectivity, and information solutions for more than 20,000 physicians across the country. Our solutions reach from the physician to the patient to all stakeholders in the healthcare delivery process. Our vision is to become an indispensable part of the way physicians practice medicine.

Our award-winning solutions uniquely **INFORM** physicians, delivering just right, just-in-time information, improving both the efficiency and quality of care.

Allscripts helps **CONNECT** physicians to each other and to the entire community of care including patients, hospitals, labs, and pharmacies, providing a more seamless patient experience.

Our passion is to **TRANSFORM** healthcare, making what some call impossible, possible, and delivering on our vision of becoming an indispensable part of the way physicians practice medicine.

ALLSCRIPTS OFFERS PHYSICIANS A COMPREHENSIVE APPROACH TO POINT-OF-CARE MEDICATION SERVICES. SINCE 1986, ALLSCRIPTS HAS PROVIDED SOLUTIONS TO THOUSANDS OF PHYSICIANS, GIVING US THE DEPTH OF EXPERIENCE AND KNOWLEDGE TO CUSTOMIZE MEDICATION SERVICES SPECIFIC TO EACH PRACTICE.

Allscripts Medication Services Group: The Pioneer in Medication Repackaging, Dispensing and Management

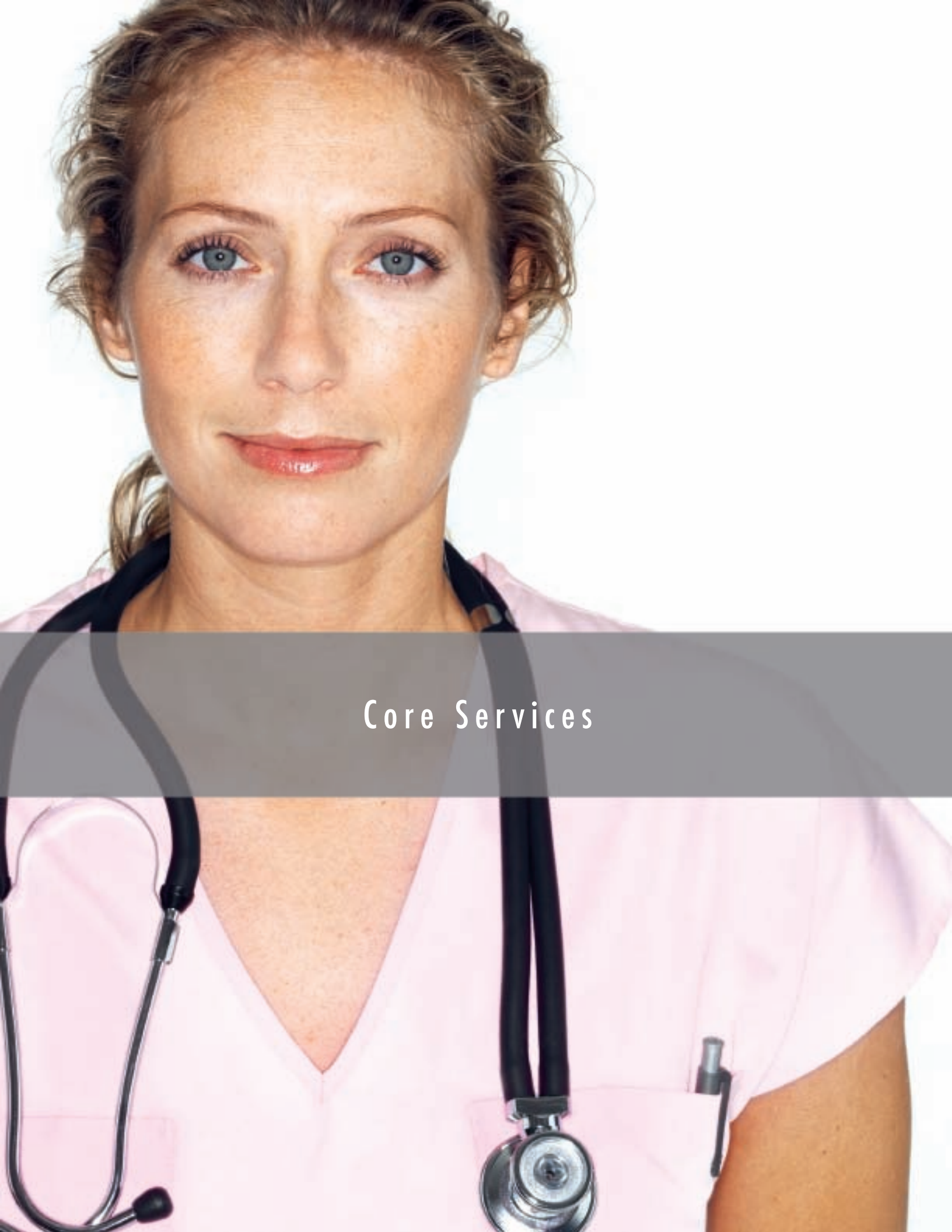
Working with physicians as consultants and partners we:

- Create physician-driven formularies
- Pre-pack medications
- Supply thousands of injectables, OTCs and medical supplies
- Provide clinical expertise
- Deploy advanced medication services technology
- Support physicians with personalized service

Medication Solutions at the Point-of-Care

Allscripts unique ability to deliver comprehensive solutions allows us to help physicians achieve common goals:

- Practice enhancement
- Improved quality of care
- Ease of implementation
- Efficiency of use
- Increased profitability



Core Services

ALLSCRIPTS MEDICATION SERVICES GROUP HAS A SINGULAR FOCUS OF PROVIDING MEDICATIONS, MEDICAL SUPPLIES AND TECHNOLOGY TO PHYSICIANS, ENABLING THEM TO OFFER PATIENTS THE ABILITY TO RECEIVE MEDICATIONS AT THE POINT-OF-CARE.

Formulary and Regulatory Consultation

Developing the correct physician-driven formulary for each practice is critical to the success of point-of-care dispensing. Allscripts is able to:

- Customize formulary to the exact needs of practice
- Address all medication regulatory issues and requirements at federal, state and local levels

Medication Repackaging

To assure that physicians have the quality and breath of medications they demand, Allscripts:

- Offers the broadest selection of AA- and AB-rated brand and generic products
- Provides prescription label, bar code and tamper-proof seal on all pre-packed medications
- Repackages in our FDA-compliant packaging facility using Good Manufacturing Practices

Injectables, OTCs and Medical Supplies

In addition to our full line of solid oral medications, Allscripts makes available:

- Injectables, vaccines, topicals, liquids, and OTC's
- Over 10,000 top quality and name brand medical supplies

Clinical Expertise

As the pioneer in point-of-care medication solutions, Allscripts has the depth of experience to consult with physicians to develop the most efficient and cost-effective turnkey solutions. Allscripts can:

- Supply clinical pharmacy expertise
- Provide product education and the latest in drug therapy information

Medication Services Technology

The award-winning TouchScript™ e-prescribing solution from Allscripts is the industry's most trusted and widely used e-prescribing software in the United States today.

- Fastest, safest and most reliable system available
- Simple to use
- Learns the physician's behavior
- Increases efficiency of the prescribing process

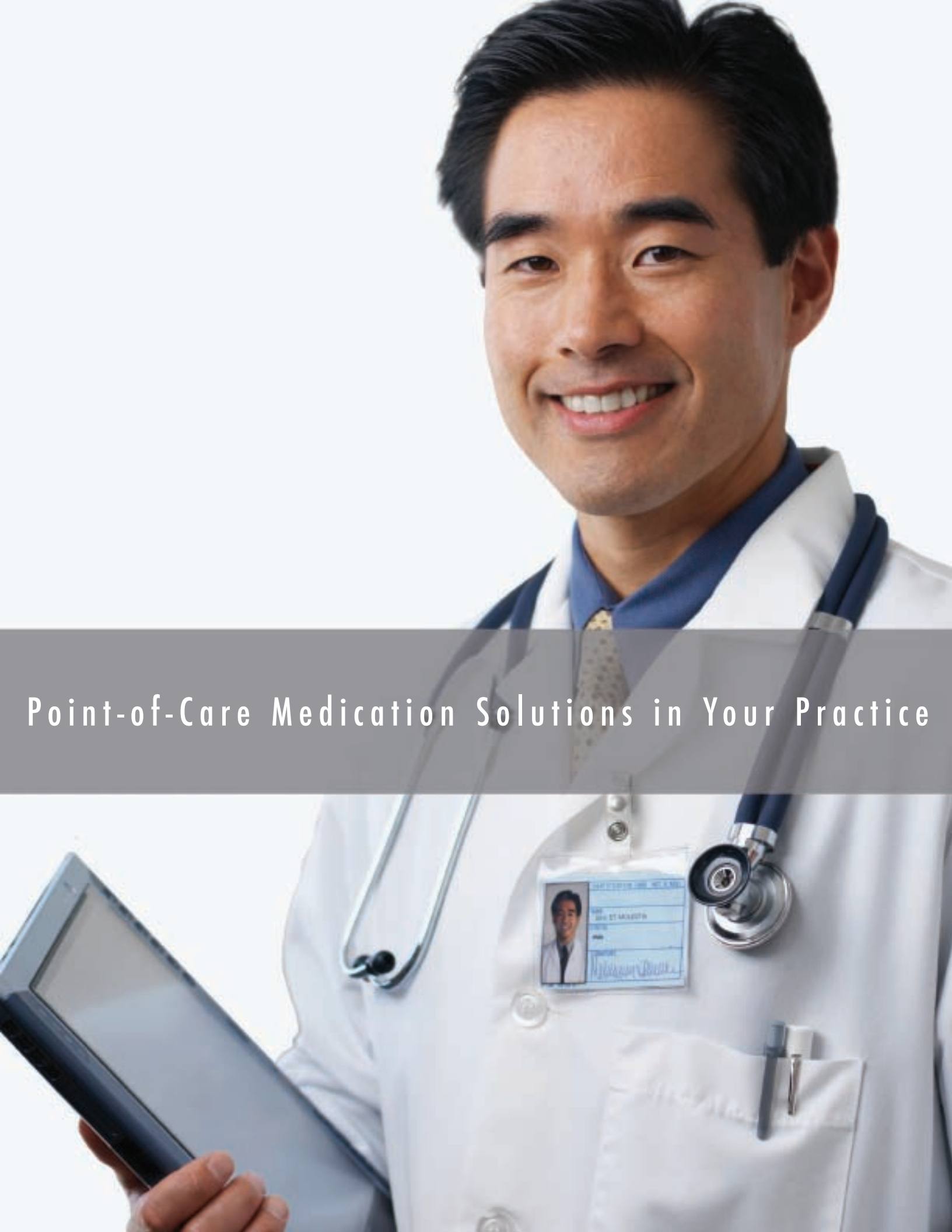
Combined with a bar code scanner and label printer, TouchScript helps clinicians:

- Increase patient safety
- Reduce pharmacy callbacks
- Improve office efficiency

TouchScript is the first step in a modular evolution to one of Allscripts award-winning Electronic Health Record (EHR) solutions.

Personalized Service

- Dedicated account manager
- Ability to order 24 hours a day, 7 days a week
- Highest fill rate in the industry—over 98%
- Orders received by 2pm are processed and shipped within 24 hours
- Overnight shipping



Point-of-Care Medication Solutions in Your Practice

Practice Enhancement

An Allscripts point-of-care medication solution not only generates incremental revenues for practices, it:

- Differentiates practices from other healthcare providers
- Strengthens relationships with patients
- Increases patient satisfaction by providing a valuable and desired service
- Reduces pharmacy call backs

Improved Quality of Care

Patients benefit greatly from point-of-care dispensing.

- More convenient than having to make a trip to a local pharmacy
- Confidentiality is assured
- Compliance can be improved by avoiding the up to 40% of prescriptions that usually go unfilled
- Reduces time until the start of therapy for acute conditions
- Helps in the treatment and monitoring of chronic conditions
- Simplifies titration of dosages

Ease of Implementation

To start a point-of-care medication solution, a practice:

- Works with staff clinical pharmacist to develop physician-driven formulary
- Places first order
- Has short training session for physicians and staff

Efficiency of Use

Point-of-care medication solutions can reduce the work load in practices with three simple steps:

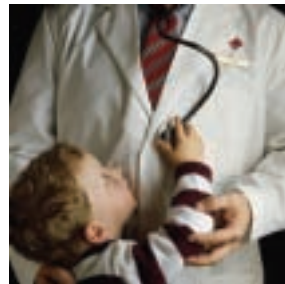
- Decide on course of therapy
- Print label, apply and scan bottle for accuracy
- Hand the bottle to the patient along with the automatically-generated education sheet

No pharmacy call-backs and no doubt that your patient has the medication that you prescribed.

Increased Profitability

Point-of-care medication solutions can reduce practice work load while generating incremental revenues thereby increasing overall profitability for the practice.

ALLSCRIPTS MEDICATION SERVICES GROUP IS THE PIONEER OF POINT-OF-CARE DISPENSING AND WORKS WITH OUR PHYSICIAN PARTNERS TO ACHIEVE A COMMON GOAL OF TRANSFORMING HEALTHCARE. WE PROVIDE THE ONLY REAL SOLUTION TO ON-SITE MEDICATION SERVICES TODAY, AND CONTINUE TO BUILD FUTURE VALUE FOR OUR PARTNERS.



Allscripts/Physician Partnership

Working Together

Our trusted partnership with physicians is the driving force behind everything Allscripts does. We are dedicated to working together to achieve common goals through turnkey solutions for every individual practice.

Inform

Allscripts' ability to provide superior point-of-care medication solutions through information and analysis improves the decision making process for physicians. Working as partners, we:

- Consult on developing the most cost-effective and efficient system for every individual practice
- Establish expectations for achievable results
- Continually review and refine to reflect the changing realities within each practice and the evolving science of healthcare

Connect

Allscripts products and services connect physicians with other healthcare partners to:

- Improve quality of care
- Reduce costs
- Share important clinical information
- Provide a seamless patient experience

Transform

Allscripts medication services help transform healthcare while improving both practice management and quality of care.

- Shared goals
- Shared efforts
- Shared rewards



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